

## Think forward.

2015 Community Report





At Duo (ounty Telecom, we're nothing

We're thinkers, believers, planners, dreamers. But most if not progressive.

We're thinkers, believers, planners, dreamers. But most importantly, we're doers. That's why, in six decades of service to Russell, Adair and Cumberland counties, we are heads above the rest in the services we provide.

The leadership at Duo County Telecom has spent countless hours on idea generation and has given careful consideration to those that could launch our company foward. We have never wanted to be just what we are. We want to be more. Do more. Provide the best and most advanced services within reach. Our evolution from telephone cooperative to full-service telecommunications company is evidence of that.

Over the years, we've been successful in looking to the future to determine what services our customers will want and need and strategically planning a way to provide them. And in many cases, we've been the first to deliver.

We began construction of our fiber optic network in 2009, knowing that within the next decade, technology demands were going to grow at such a fast rate that the need to be able to offer speeds of 100 MBPS or higher would be ever-present. Fiber is essentially future proof, providing the ability for continued speed and growth with minimal expense. As of 2013, only 8.9% of the state's population had access to fiber technology. We are proud to be one of the first telecommunications companies to deliver this sophisticated service to our coverage area.

We continue to bring unique and innovative services to our customers, like Watch TV Everywhere and My Duo Roku TV, both of which offer ways to expand the digital TV experience outside the home and service area. This fall, we will bring our exclusive local coverage to you in HD.

At Duo County Telecom, we strive every day to think forward. And we have a lot of fun doing it.



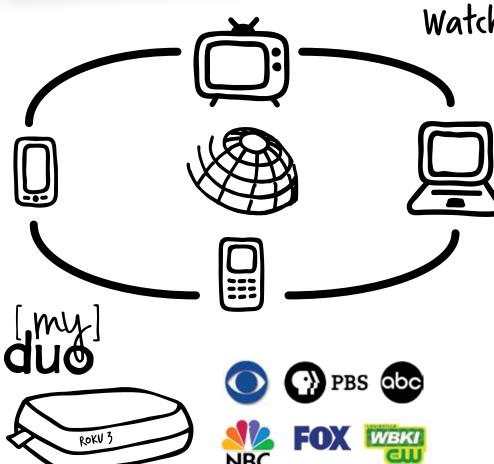




Watch our promo '(hecked out,' featuring our friends at the Russell (ounty Public Library, and a variety of local programming on our YouTube channel!

Watch TV Everywhere (even the library!)

Duo County is continuously looking for new ways for customers to experience its digital TV service, expanding the boundaries of how and where you can watch your favorite programming. When you sign up for our Watch TV Everywhere service at duocounty.com, you no longer have to be at home to experience your digital TV service. You can watch anywhere you are, with a mobile device or computer.

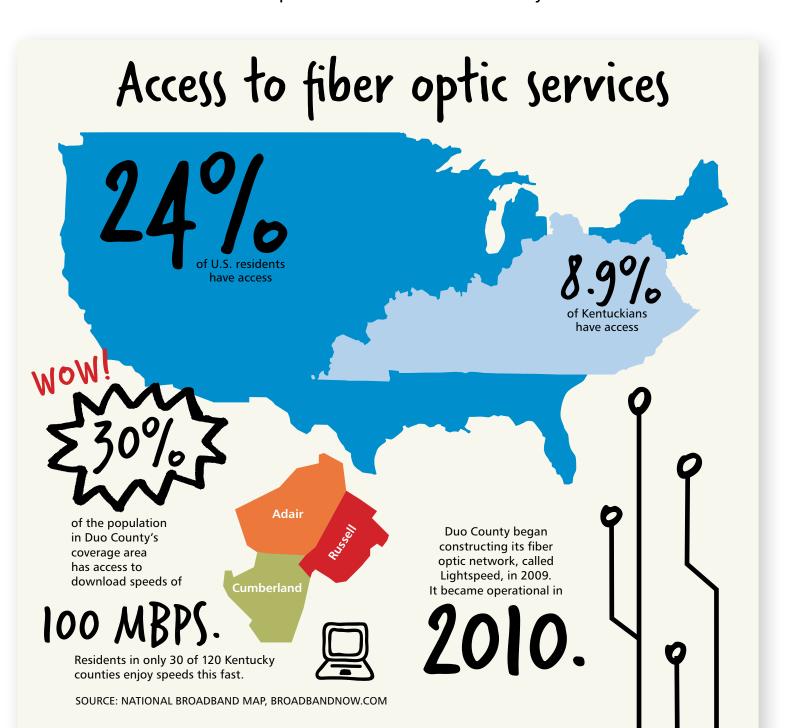


Duo County is also expanding the physical boundaries of digital TV service by offering My Duo Roku TV to Internet customers outside the service area. These customers get the benefit of local programming at a competitive rate, providing an excellent alternative to satellite service.



# A culture of innovation.

As a result of Duo County's commitment to innovation and planning, we are able to provide services to our customers they can get nowhere else — services that in some cases are unavailable in some of the largest metropolitan areas across the country.



### Live & local







Not only are we forward-thinking in the types of programming we offer, but also the quality. We are dedicated to promoting and supporting our community. So why shouldn't our exclusive local coverage of sports, government and community events — as well as the advertisements produced for our customers in house — be offered in HD? The exciting news is they soon will be. Duo Channel 2 will launch in HD this fall, starting with local high school and Lindsey Wilson College home football games. Government meetings, Plate It Up and other content will be broadcast in HD (and SD for those without HD technology).

Lots of local flavor on 'Plate It Up' and 'Aaron outdoors' series



Farmers Market on the Square

Your source for local high school & college sports





Annual financial statement

**Duo County Telecom** Consolidated BALANCE SHEET December 31, 2014

### **ASSETS**

Cash & Temporary Cash Investments	\$11,533,071
Accounts Receivable, Less Allowance for	
Doubtful Accounts	1,534,186
Materials and Supplies	2,191,254
Accrued Interest Receivable	200,003
Prepaid Expenses	<u>521,278</u>
Total Current Assets	\$15,979,792

Other Assets:	
Long-Term Investments	\$31,592,051
Nonregulated Investments	237,302
Investment in Affiliated Companies:	44,580,674
Deferred Charges	21,546

<b>Total Other Assets</b>	\$76,431,573
Telecommunications Plant:	
Telecommunications Plant in Service	\$94,458,031
Telecommunications Plant Under Construction	11,010,122
Non-Operating Plant	52,008
Total Telecommunications Plant	\$105,520,161
Less Accumulated Depreciation	(59,988,243)
Telecommunications Plant Net	45,531,918

37,943,283

LIABILITIES & MEMBERS' EQUITIES Current Liabilities: Current Portion of Long-Term Debt Accounts Payable Customer Deposits Accrued Expenses	\$122,756 991,903 9,400 2,592,181
Total Current Liabilities	\$3,716,240
Deferred Income Taxes-Noncurrent	\$10,799,661
Total Long-Term Liabilities	\$10,799,661
Other Liabilities and Deferred Credits	\$145,346
Members' Equities: Patronage Capital Other Equities Acc. Other Comprehensive Income/Loss Other Member Capital	\$49,304,472 73,620,240 (988,511) 1,345,835

\$123,282,036 **Total Members' Equities TOTAL LIABILITIES/MEMBERS' EQUITIES \$137,943,283**  **Duo County Telecom** Consolidated **STATEMENT OF INCOME** For Year Ended December 31, 2014

Operating Revenues:
Local Network Services
Network Access Services
Carrier Billing and Collection
Miscellaneous Operating Revenue
Uncollectible Revenue

### **Total Operating Revenues**

### **Total Operating Expenses**

Nonregu	ılated	Incom

Operating Income

Non-Operating Income
Provision for Income Taxes
Non-Operating Income Net of Taxe

Income Before Interest

Interest on Long-Term Debt to RUS Net of Interest Capitalized \$62,898

### **NET INCOME**









### Board of Directors

1,819,416 (118,944)	Bill Norris
(110,711)	Cumberland County,
\$20,589,765	President

\$8,900,465 9,884,046 104,782

\$8,403,420 1,731,126 6,433,387 1,479,959 2,632,033 \$20,679,925

\$1,155,471

\$1,065,311

\$8,630,807

(2,854,599)5,776,208

\$6,841,519

\$6,760,235

duo

(81,284)

Jerry D. Roy
Russell Springs,
Vice President

Sharon Hill	
lamestown.	Secretary

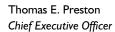
Joseph Sparks
Adair County, Membe

### James E. Monin, MD Jamestown, Member

### Randy Hart Russell Springs, Member

### **Douglas Butler** Cumberland County, Member

### Howard Kent Cooper Legal Counsel



### **CONTACT US:**

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Nearly
\$19 million
in dividends returned
to members since 1988